



# *Beyond Organic*

**BIO**  Bringing the purest and healthiest nature to the table since 1982

# ***A Company Presentation***

COVER

# WHO WE ARE AND WHERE WE COME FROM



**1982** Sarchio was established in Carpi

**2004** Sarchio developed the first manufacturing line

**2006** Development of a gluten free range

**2014** Establishment of *Sarchio Iberia* in Barcelona

**2017** Inauguration of new headquarter - manufacturing lines are now 9

**2021** take over of Vital Nature



**SARCHIO** is a **manufacturing** company of **organic** food and of **free from** food based in carpi (it) & with **40 years** of experience in this specific field.



**Sarchio** was among **the very first and few companies** to focus on the **organic food** market, giving a central and fundamental boost to the development & spread of the **organic food culture**,

# SARCHIO IS A MANUFACTURING COMPANY



2 Production Plants (both in Carpi – ITALY)

9 Production lines

Gluten Free dedicated lines



**Cereal Cakes**

2 Production Lines



**Biscuits**

1 Production Line



**Sweet snacks**

1 Production Line



**Chocolate**

2 Production Line



**Flours & mixes**

1 Production Line



**Breakfast Cereals,  
seeds & grains**

2 Production Lines



# PRODUCT DIMENSIONS

Sarchio products are able to answer properly to the many requests of modern consumers bringing the **organic** issue also in the **Free From** categories and widening the «organic» concept also to the packs.

Participating to  
**I ♥ My Planet PROGRAM**  
 Of recyclable paper packaging

SARCHIO is certified by **The Vegan Society** (founded 1944) that is the oldest, stricter vegan certifying agency in the world and is the one with a wider approach to the environmental issues too.

**Other free from features on selected products**



SARCHIO products are certified by **AIC** (founded 1979) that is the Italian Celiac disease Association and is part of **AOECS** that is the European Agency

-   
Egg free
-   
Milk free
-   
Cheese free
-   
Sugar free
-   
Salt free
-   
Yeast free
-   
Garlic free

# CATEGORIES & PRODUCTS

## Biscuits (NO Eggs/Milk)

5 SKU

## Biscuits (Gluten free)

9 SKU

## Breakfast cereals

21 SKU

## Bakery (sweet)

3 SKU

## Bakery (salty)

9 SKU

## Spreads

6 SKU

## Snacks (sweet)

12 SKU

## Snacks (salty)

9 SKU

## Choco bars

6 SKU

## Drinks

12 SKU

## Cereal cakes

8 SKU

## Cereal cakes & choco

4 SKU

## Flours (gluten free)

9 SKU

## Pasta gluten free

2 SKU

## Wheat Flours

4 SKU

## Rices

2 SKU

## Cereals

4 SKU

## Sauces

4 SKU

## Seasonings

7 SKU

## Sweeteners

2 SKU

## Seeds

6 SKU

## Vegetables

10 SKU

## Single portions

10 SKU



Sarchio product portfolio is both **wide** (23 categories) and **deep** (170 items) so to be able to characterize the company as a **specialised pole** and **partner** for the retail channel. Of course we have an **Export Product Book** for our foreign customers.



## REASONS WHY... SARCHIO IS A WINNING CHOICE

- ✓ **LONG HISTORY IN ORGANIC FOOD:** SARCHIO was established in 1982 and has always operated in the organic food industry only.
- ✓ **WIDE AND DEEP PORTFOLIO:** with 23 product categories and more than 170 sku SARCHIO is able to answer to the most sophisticated requests of the market
- ✓ **ALL PRODUCTS ARE ORGANIC:** FREE FROM pesticides, preservatives, dyes and GMO FREE.
- ✓ **GLUTEN FREE RANGE:** 80% of the product portfolio is **certified to be Gluten free**, that means to have a gluten value <20 ppm (mg/kg).
- ✓ **VEGAN RANGE:** 80% of the products are **Vegan certified (Vegan Society UK)**
- ✓ **YEAST FREE, SUGAR FREE, SALT FREE:** on selected products
- ✓ **ALL PRODUCTS ARE PALM OIL FREE:** In SARCHIO we are proud of **not using palm oil**
- ✓ **ALL PACKAGES** ARE BECOMING **PLASTIC FREE (ACTUALLY 85%),** coherent with the brand mission of the Company to supply products that are at the same time **HEALTHY** and **RESPECTFUL** of the environment



How can we summarize what we have explained before? Easy, we can give you so many **good reason why** SARCHIO would be a **coherent, suitable** and **reliable** partner for the Organic part of Your business.



Participating to  
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**PROGRAM**

Of recyclable paper packaging



**Egg**  
free



**Milk**  
free



**Cheese**  
free



**Sugar**  
free



**Salt**  
free



**Yeast**  
free



**Garlic**  
free

## SARCHIO WORLD-WIDE: EXPORT MARKETS



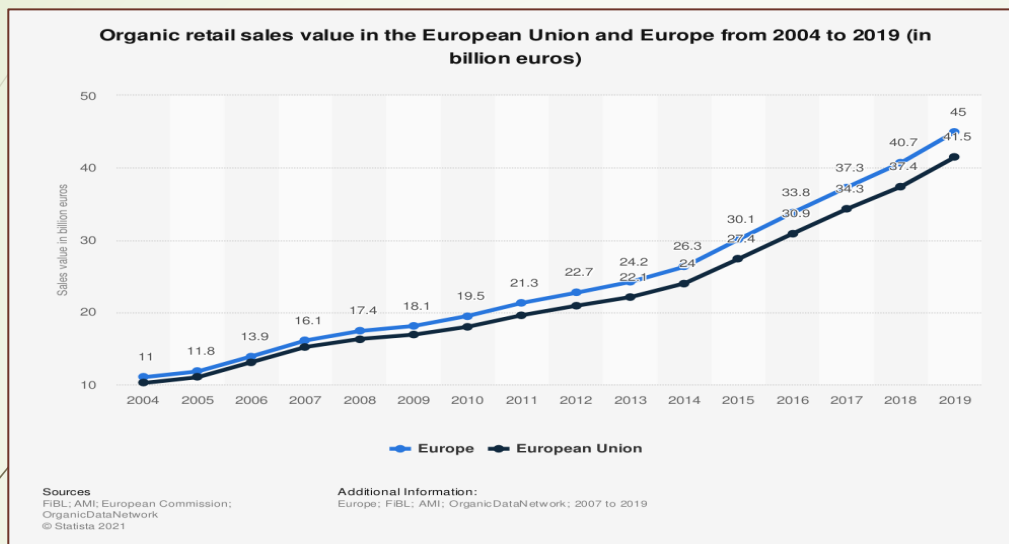
It has been only a few years since Sarchio started a proper **EXPORT ACTIVITY** and the markets already supplied are **MORE THAN 20...** sign of a very good offer and of a quality higher than the average.



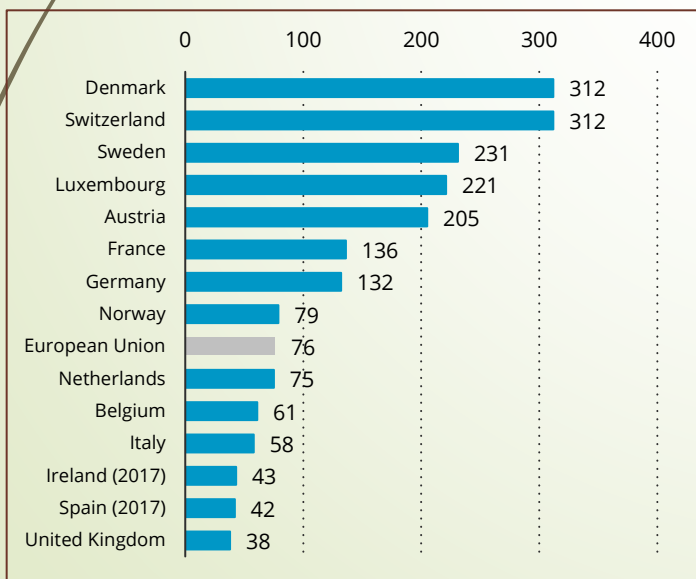
### Exporting in 4 continents and 25 Countries

Albania, Belarus, Bahrain, Belgium, Bulgaria, Cyprus, Czech Rep., Estonia, France, Greece, Guatemala, Hong Kong, Kazakhstan, Kosovo, Lebanon, Mexico, Romania, Russia, Saudi Arabia, Singapore, Spain, Switzerland, Ukraine, United Arab Emirates, Uzbekistan.

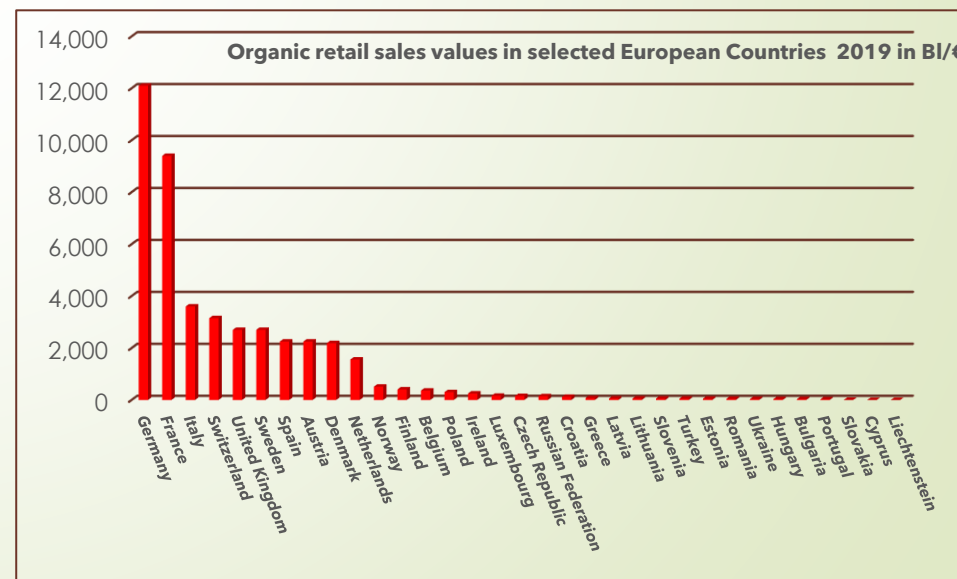
# ORGANIC FOOD MARKET: FACTS



The organic food **retail sales** in Europe and EU are constantly growing since the beginning of the century and have gone **from 11 billions to 45 billions** in 15 years with an **increase rate** unknown to every other industry. There is a big potential behind the Organic Food market and, as shown in the statistics Per Country and Pro capita it is spread all over the continent without exceptions



The organic food **retail sales** in Europe and EU split **per Countries** and **Pro capita** highlight how some «smaller Countries» have anyway high total spendings



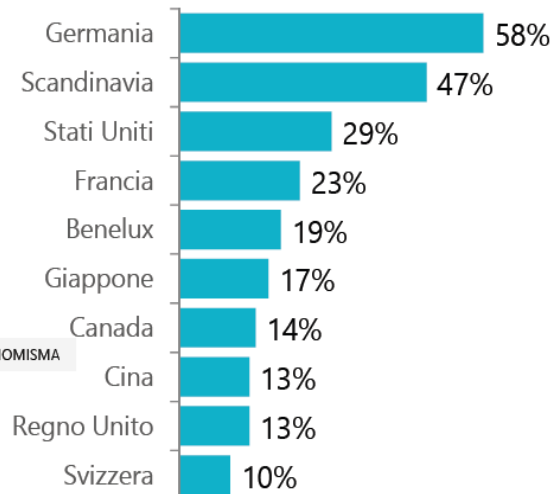


# ORGANIC FOOD MARKET: FACTS

**The Future:** expectancies for the Years to come related to the **Italian Export** of Organic Food



Base di calcolo:  
IMPRESE BIO  
ESPORTATRICI



Fonte: Progetto ITA.BIO Nomisma per ICE-Agenzia – Survey Imprese NOMISMA



**The Italian Organic** products have a huge weight already but the **expectancies** for the future are even better. Here are the Countries where the **future** of Italian Export **is expected** to be brighter... don't miss the occasion to

## OUR PARTNERS WORLD-WIDE



**SARCHIO** is distributed, on the domestic market, by all the major Retailers. World-wide we have already gained the trust of several very important Retailer brands among which:

*Coop*  
*Conad*  
*Spinney's*  
*Lulu Hypermarkets*  
*Danube Hypermarkets*  
*Carrefour*  
*Auchan*  
*E. Leclerc*  
*El Corte Ingles*  
*Cold Storage*  
*La Comer*  
*Spar*  
*Rewe*

# THE BESTSELLERS



We would like to close this presentation by introducing You to some of Sarchio' s Bestsellers in different product categories.



**BIRIBÒ:** gluten free biscuits covered with milk or dark chocolate



**VEGETABLE CHIPS:** vegetable based gluten free and oven baked chips



**CHOCOLATE COVERED CORN CAKES**



**SARCIOK COCCO:** gluten free coconut bars covered with milk chocolate



**OAT DRINK:** Oat based and gluten free vegetal drink



**CORN AND LEGUMES CAKES**

COVER



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